Summary

**Subject matter:** organization of the system of training of an organization’s personnel (on the example of “Sharkoff”, ltd.).

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**Customer organization:** “Sharkoff”, ltd.

**Topicality of the research:** is conditioned by the need for training of personnel in modern conditions, as personnel is regarded today as an organization’s competitive advantage which needs to be developed and motivated to achieve strategic goals.

**Objective of the research:** examination of theoretical and methodological approaches and improvement in the training of the existing system of training of personnel in “Sharkoff”, ltd.

**Tasks:** 1. to reveal the essence of the organization of work of training of personnel; 2. to study the forms and methods of training of personnel; 3. to appreciate the effectiveness of the existing system of training of “Sharkoff”, ltd.; 4. to determine measures on the improvement in training of “Sharkoff” personnel; 5. to form the program of a professional career of an employee in “Sharkoff”, ltd.

**Theoretical and practical significance of the research:** is the study of methods and forms of training and development of personnel on-the-job and off-the-job; in the course of the research we examine and revealed the drawbacks in the existing system of training and offered practical advice on their eradication.

**Results of the research:** we examined the system and training of personnel in “Sharkoff”, ltd; considered the forms and methods of training and development of personnel; -revealed the main flaws in the existing system; - the employee motivation in the organization under study regarding training is at a low level.

- Conducted a comprehensive analysis of the organization’s financial stability.

**Recommendations:**
- Replenishment of the sources of the formation of stock and optimization of their structure;
- Management of working capital;
- Management of debit debt;
- Reduction of costs of the production and penalization of the production.
- The rise in the significance of the role of management in “Sevkavenergomotazh”.